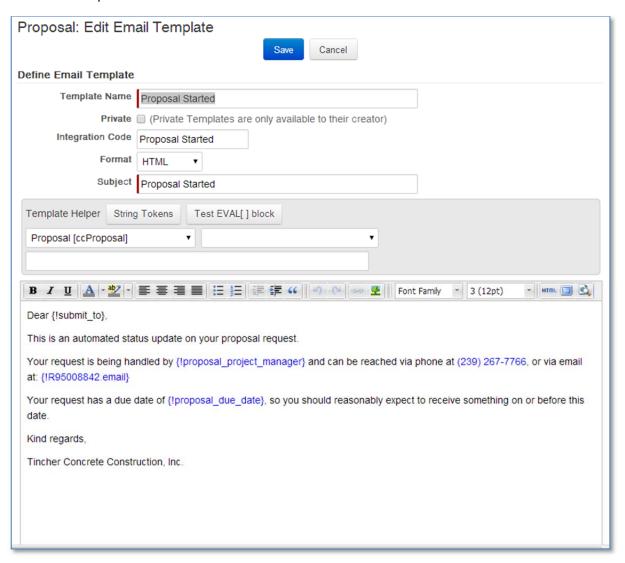
Email Templates and Triggers

Using these tools to automatically communicate with your customers.

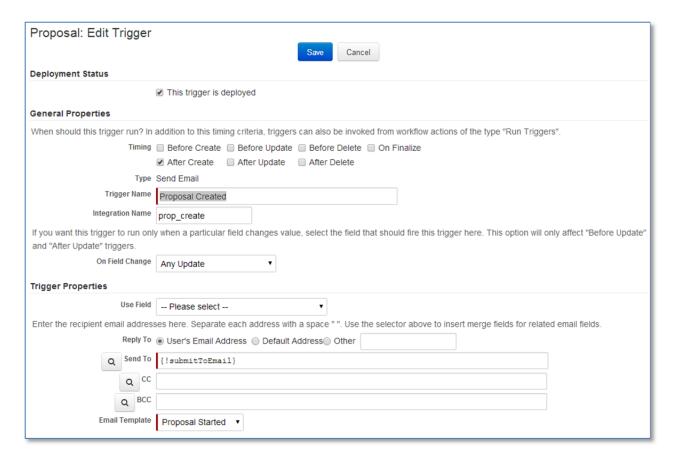
Email templates and triggers are very useful features to help you achieve maximum automation. In order to activate this feature, you must start with the email template. In this scenario, we want an autoemail to fire when a proposal gets created. Under the Proposal Object Definition, click on Templates, "New Mail Template".



In this example, we have named the template "Proposal Started" and choosen the format HTML. As before, simply find the merge tokens needed using the template helper and draft your email. As always, you have access to the fields of all related objects. Notice the email address comes from the related user. Remember, this is HTML, so you are free to include images and whatever other design elements you want. When you are finished, save the template.

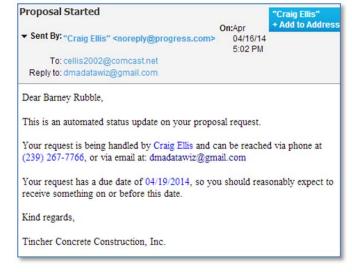
Create the Trigger

We will use a new trigger type for this one called "Send Email". Like the other triggers so far on this object, we'll fire it on "After Create".



Give the trigger a name and fill out the Send To email address. The template helper (not shown here) is at the bottom of this screen. We have a field on the proposal object with the email for proposal submission. Apply that merge token in the Send To field and pick the Email Template we created in the previous step. Save your work.

In testing, it makes sense to use your own email as the destination for the email. Create a new opportunity, assign it to a user, and convert it into a proposal. You should receive the email in your inbox.



A very nice feature also available is the "System Info" tab on the any particular screen. When viewing this new proposal, if I look at the System Info tab, I will see that an email was in fact sent when the proposal was created. If I click on the View link, I can view what it looks like merged.

