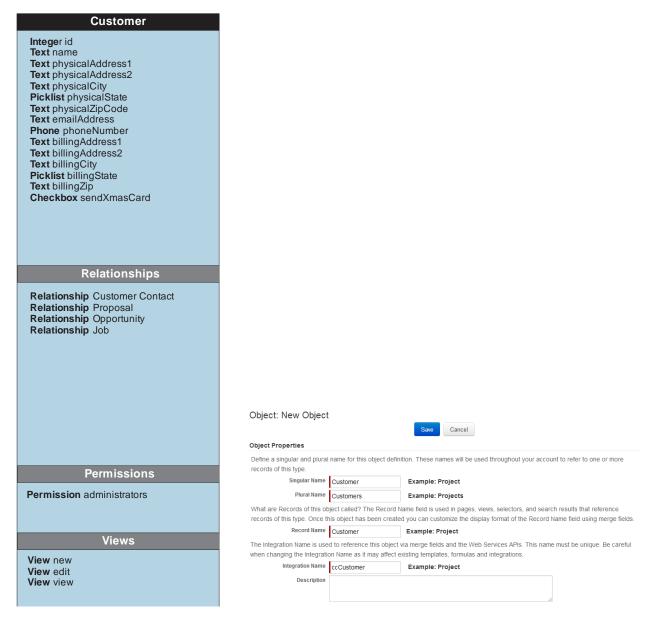
Customer Object

Creating and populating the Customer Object

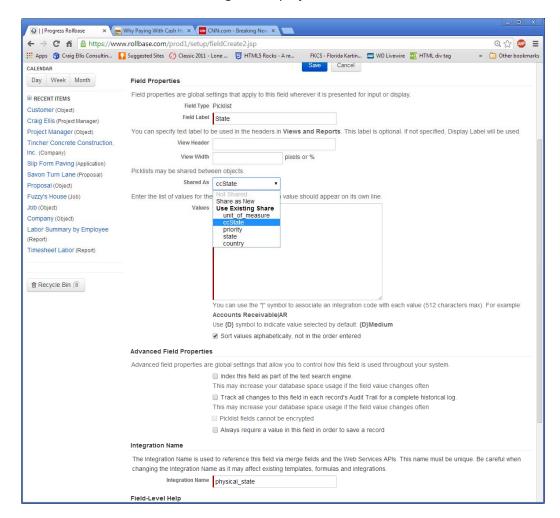
The Customer object is one of the most central objects in the system. Opportunities, Proposals and Jobs are all related to the Customer object.



This is the first object since we did the Company object to have a state picklist. We will use the shared state list and use it in the object definition. We setup all of the other fields as we did on the Company object, so we won't duplicate those here. Again, we used the cc prefix in the integration name. One technique worth mentioning is the fact that we plan on tracking both the physical address and the billing

address for this company. As we saw with a lot of defaults in the Company object, we don't want to create a bunch of redundant words, so we'll add those fields with "friendly" field labels (Address 1, Address 2, ...), but the integration name for those fields will indicate whether they are physical or billing. Then on the UI screen, we'll group them as such in their own sections.

When we get to the Physical State field, we will focus on using the existing state list. To do that, you choose the "Shared As" section and Use Existing Share from ccState as shown below. Notice: Field Label is "State" and integration name is "physical_state". (Note: After selecting ccState, the integration name changes to ccState and CANNOT be edited.) I consider this to be a bug, as we cannot use the same technique for the Billing State. Therefore, for that field, we'll simply copy/paste the list from one field to the other. If you need to get around this, then I highly suggest using a State object within your system. That's overkill for what we're doing on this project.



As with other objects, when you are done, you can customize the New/View/Edit screens to your liking.